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THE 6TH EUROPEAN BIOTECHNOLOGY SYMPOSIUM

COMPETITIVE BIOTECHNOLOGY: ADVANCED BIOLOGICS MANUFACTURING

CLOSING THE DEAL: JOINT VENTURES AND PARTNERSHIPS



**RADISSON SAS SCANDINAVIA
HOTEL COPENHAGEN
NOVEMBER 13-15, 2005**

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Copenhagen
November 13 - 15, 2005

CONTENTS

Contents	Page
Welcome	1
Summary Program	2-3
Sponsorship Information	
Sponsorship Levels	4
Additional Sponsorship Opportunities	4
Exhibitor Information	6
Sponsor Reservation Form	5
Exhibitor Reservation Form	6
Floorplan	7
Exhibitor Stand Choice	8
Program Guide	9

Copenhagen
November 13 - 15, 2005

Introduction

With approvals for new drugs at near-historic lows, biomanufacturers must exploit every opportunity to create value while improving the bottom line.

By lowering unit costs and conserving capacity, advanced manufacturing techniques offer biofirms the best opportunity for gaining competitive operational efficiencies.

This symposium will give delegates first-hand information from experts who have already successfully navigated from concept to product, including sessions on:

- **Facility Management to Ensure Maximum Utilisation**
 - **Mammalian Cell Culture Processes for Large Scale Operation - from DNA to Product**
 - **Streamlining Production of Antibody Fragments by Selecting the Most Appropriate Fully Human and Highly Stable Proteins**
 - **Creating Added Value in Contract Biomanufacturing through Partnership**
 - **Implementation and Validation of a Fully Disposable Commercial Process for Vaccine Manufacture**
-

Recognising that partnerships and alliances are vital to the health of both large and small biotech firms, a one-day symposium on 'Doing the Deal' is also offered. Presentations on direct experience and insights into what makes partnerships and collaborations a success, including:

- **How to Get a Win-Win Deal**
 - **Between In-Licensing, Clinical Development and Partnering - the Story of Antibody cG250**
 - **New European Medicines Legislation: Who Came Out Ahead - Innovators or Generics?**
-

BioConferences is very aware of the needs of sponsoring and exhibiting companies to receive the maximum benefit and profile from their expenditure, so a range of promotion options is offered, including:

- **Sponsorships at a wide range of levels**
- **Exhibiting**
- **Advertising in the Meeting Program Book**

Information on all of these is included here. We look forward to welcoming you in November, and working with you to finalise the type of presence you would prefer at the Symposium.

Harriet I. Matysko
hmatysko@bioconferences.com 914-740-2182

Copenhagen
November 13 - 15, 2005

SUMMARY PROGRAM

SUNDAY, 13 NOVEMBER, 2005

16:00-18:00 Early Registration
18:00-19:30 Reception and Welcoming Address in Exhibit Area

MONDAY, 14 NOVEMBER, 2005

8:00-9:00 Continental Breakfast in Exhibit Area
9:00-9:05 GEN, Welcoming Remarks
John Sterling

CELL CULTURE AND PROCESS DEVELOPMENT

9:05-9:30 **Mammalian Cell Culture Processes for Large Scale Operation – from DNA to Product**
Florian M. Wurm, PhD, Prof. of Biotechnology, Swiss Federal Institute of Technology, Lausanne, Switzerland

9:30-9:55 **Application of Parallel Fermentation Equipment for Rapid Bioprocess Development**
Simon Curvers, PhD, CEO, AC Biotec GmbH, Jülich, Germany

9:55-10:20 **Clinical Material Supply – More Than Delivery of Product**
Liselotte Larsson, Marketing Manager, Novozymes Biopharma AB, Copenhagen, Denmark

10:20-10:30 **Questions**

10:30-11:00 **Coffee Break in Exhibit Area**

11:00-11:25 **Streamlining Production of Antibody Fragments by Selecting the Most Appropriate Fully Human and Highly Stable Proteins**
Dominik Escher, PhD, CEO, ESBATech AG, Zurich-Schlieren, Switzerland

11:25-11:50 **Production of Recombinant Human Polyclonal Antibodies Against Rhesus-D**
Anne B. Tolstrup, Director, Antibody Expression & Characterization, Symphogen A/S, Lyngby, Denmark

11:50-12:15 **Disposables in Bioproduction: Just a Commodity or a Platform for Process Development?**
Edwin Schwander, Business Development Manager, Industrial Cell Culture, NUNC A/S, Roskilde, The Netherlands

12:30-14:00 **Lunch in Exhibit Area**

MANUFACTURING INFRASTRUCTURE

14:00-14:25 **Systematic Design and Construction of Biotech and Pharmaceutical Plants**
Karin Bronnenmeier, PhD, Business Development Pharmaceutical Plants, Linde-KCA-Dresden GMBH, Dresden, Germany

14:25-14:50 **Implementation and Validation of a Fully Disposable Commercial Process for Vaccine Manufacture**
Mark Wilson, Senior Development Leader, Xenova Biomanufacturing Limited, Cambridge, UK

14:50-15:15 **Facility Management to Ensure Maximum Utilization**
Friedrich Nachtmann, PhD, Head Cooperations Biopharmaceuticals, Sandoz, Kundl, Switzerland

15:15-15:30 **Questions**

15:30-16:00 **Coffee Break in Exhibit Area**

16:00-16:25 **Disposable Technologies for Aseptic filling – a Case Study**
Miriam Monge, Marketing Director, Stedim SA, Aubagne, France, and Jan Eric Zandbergen, Manager, Sterile Production, Solvay Pharmaceuticals, Brussels, Belgium

16:25-16:50 **A Perspective on a Validation Approach to Gamma-Irradiated Plastic Disposable Assemblies for use in Biopharmaceutical Operations**
Jean Marc Cappia, Program Director for High-Performance Filtration and Disposable Technology, Millipore Corp., Bedford, Massachusetts, USA

16:50-17:15 **Manufacturing ABR-217620, a Fusion Protein of an Antibody Fragment and a Genetically Engineered Superantigen Variant Produced in E.Coli**
Göran Forsberg, PhD, Head of Scientific Affairs, Active Biotech, Lund, Sweden

17:15-17:30 **Questions**

18:00 **Gala Reception in Casino Ballroom**

Copenhagen
November 13 - 15, 2005**SUMMARY PROGRAM****TUESDAY, 15 NOVEMBER, 2005**

- 8:00-9:00 **Continental Breakfast in Exhibit Area**
- 9:00-9:25 **Locked Nucleic Acids: Chemistry, Manufacture & Properties**
Troels Koch, VP Chemistry & Manufacturing, Santaris Pharma A/S, Hoersholm, Denmark
- 9:25-9:50 **An HTS Platform to Deliver New Tools for Genome Engineering**
Frederic Paques, PhD, CSO, Collectis SA, Romainville, France
- 9:50-10:00 **Questions**
- 10:00-10:30 **Coffee Break in Exhibit Area**
- 10:30-10:55 **Faster, Cheaper, Purer: Requirements of Modern Bioseparation Processes**
Uwe Gottschalk, PhD, Sartorius, VP of Purification Technologies, AG Biotechnology, Goettingen, Germany
- 10:55-11:20 **Quality Reflections Over Qualification of a State-of-the-Art Contract Manufacturing Facility**
Anders Vinther, PhD, Chief Quality Officer, CMC Biopharmaceuticals A/S, Copenhagen, Denmark
- 11:20-11:45 **From High-speed Miniaturized Process Optimization to High-speed Purification Processes**
Ian Sellick, Director of Marketing, Pall Life Sciences, New York City, USA
- 11:45-12:00 **Questions**
- 12:00-13:30 **Lunch in Exhibit Area**

DOING THE DEAL

- 13:30-13:40 **Introduction to Doing the Deal Session**
Gitte Pedersen, Special Advisor, Invest in Denmark, Copenhagen, Denmark
- 13:40-14:05 **Financing Biotechnologies: An Investor Perspective**
Linda F. Powers, Co-founder and Managing Director, Toucan Capital, Bethesda, Maryland
- 14:05-14:30 **Evolution of the Deal Structure Between CMOs, Big Pharma and Biotech Companies**
Eric Halioua, Senior Manager, Arthur D Little, Boston, Massachusetts, USA
- 14:30-14:55 **Negotiating a Win-Win Deal**
Jesper Zeuthen, DSc, Managing Director, BankInvest Group, Copenhagen, Denmark
- 14:55-15:20 **New European Medicines Legislation: Who Came Out Ahead, Innovators or Generics?**
Linda Horton, Regulatory Law Partner, Hogan & Hartson, Washington DC, USA
- 15:20-15:30 **Questions**
- 15:30-16:00 **Coffee Break in Exhibit Area**
- 16:00-16:25 **Rencarex®: The Challenge of In-Licensing, Clinical Development, and Partnering of a Monoclonal Antibody in Cancer Therapy**
Olaf G. Wilhelm, MD, CEO, Willex AG, Munich, Germany
- 16:25-16:50 **Biopharmaceutical R&D and Manufacturing Expertise on Demand**
Thomas Krarup, Business Development Manager, Copenhagen Capacity, Copenhagen, Denmark
- 16:50-17:15 **Creating Added Value in Contract Biomanufacturing Through Partnership: the EBV Vaccine Case Study**
Jean-François Pollet, PhD, Head of QA/RA, Henogen, Charleroi, Belgium
- 17:15-17:30 **Questions/Closing**

SOCIAL PROGRAMME

Welcome reception in exhibit area - SAS Radisson November 13, 2005. All delegates are invited to attend a Welcome Reception at 18:00 hours to coincide with the opening of the exhibition. Meet the exhibitors and partake in light fare and drinks.

Gala networking reception Monday, November 14 at 18:00 hours - SAS Radisson hors d'oeuvres and drinks will be served in the elegant Casino Ballroom adjacent to the Casino. All delegates are invited to attend this networking event.

Copenhagen
November 13 - 15, 2005

SPONSORSHIP LEVELS

ALL INCLUDE

- Receive full recognition as sponsor in direct mail, Internet, and other media.
- Have your promotional material placed in the registration bag.
- Receive recognition in the final program as well as signage throughout the meeting.
- Have a sponsorship plaque displayed at the meeting.
- Receive full recognition as sponsor in advertisements for European Biotechnology Symposium, going into GEN and other biotechnology publications.
- Receive complimentary tabletop exhibit at European Biotechnology Symposium.

ADD ON SPECIAL SPONSORSHIP OPPORTUNITIES

*To participate in these opportunities, you must be a sponsor at Silver Level.

- Delegate Bags
Your logo and the symposium logo. Available at \$4,500
- Delegate Business Card Holder
Your logo and symposium logo. Available at \$4,500
- Delegate Badge Holders
Your logo and the symposium logo. Available at \$4,000
- Delegate Meeting Pads
Your logo and symposium logo. Available at \$3,000

Chair's Cup Sponsorship - \$30,000 (Can be two companies \$15,000 each)

- Sponsor a lunch on Monday.
- Have full recognition as the Chair's Cup sponsor for the Big Gala Reception in the Casino Ballroom on Monday Evening.
- Speak at opening plenary.
- Receive two complimentary tabletop exhibits at The Sixth European Biotechnology Symposium.
- Receive 8 complimentary full registrations at meeting, plus ½ price on additional registrations.
- First option on covers and prime positions in on-site program guide.
- Receive 40 complimentary guest passes to exhibit area.

President's Cup Sponsorship - \$20,000

- Sponsor a lunch on Tuesday.
- Receive 6 complimentary full registrations at meeting, plus ½ price on additional registrations.
- Prime positions ad in on-site program guide.
- Receive 20 complimentary guest passes to exhibit area.

Diamond Sponsorship - \$15,000

- Sponsor 2 coffee/tea breaks.
- Receive 5 complimentary full registrations at meeting, plus ½ price on additional registrations.
- Receive 50% discount for an ad in on-site program guide.
- Receive 18 complimentary guest passes to exhibit area.

Platinum Level - \$10,000

- Sponsor 1 coffee/tea break.
- Receive 4 complimentary full registrations at meeting, plus ½ price on additional registrations.
- Receive 25% discount for an ad in the on-site program guide.
- Receive 15 complimentary guest passes to exhibit area.

Gold Level - \$7,500

- Receive 3 complimentary full registrations at meeting, plus ½ price on additional registrations.
- Receive 10% discount on advertising in the on-site program guide.
- Receive 12 complimentary guest passes to exhibit area.

Silver Level - \$ 5,000

- Receive 1 complimentary full registration at meeting, plus ½ price on additional registrations.
- Receive 10 complimentary guest passes to exhibit area.

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November 13 - 15, 2005

SPONSOR RESERVATION FORM

Fax or mail this form to:

Harriet I. Matysko
BioConferences International, Inc.
140 Huguenot Street, 3rd Floor
New Rochelle, New York 10801-5215
Phone: +1.914.740.2182
Fax: +1.914.740.2105
E-mail: hmatysko@bioconferences.com

YES, we wish to sign up as a SPONSOR at the level below:

Chair's Cup \$30,000 President's Cup \$20,000 Diamond \$15,000

Platinum \$10,000 Gold - \$7,500 Silver - \$5,000

Booth choice for sponsors: _____

YES, we wish to sign up for the SYMPOSIUM ITEMS at the level below:

Delegate Bags at \$4,500 Delegate Meeting Pads at \$3,000

Delegate Business Card Holder at \$4,500 Delegate Badge Holders at \$4,000

Name: _____

Company: _____

Address: _____

Telephone: () _____ Fax: () _____

E-mail: _____ @ _____

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- A limited amount of tabletops will be available at the price of \$3000. Applicants for tabletops will be put on a waiting list and will be placed after accommodations for sponsors have been made.

Fax or mail this form to:

Harriet I. Matysko
BioConferences International, Inc.
140 Huguenot Street, 3rd Floor
New Rochelle, New York 10801-5215
Phone: +1.914.740.2182
Fax: +1.914.740.2105
E-mail: hmatysko@bioconferences.com

 YES, we wish to exhibit at The Sixth European Biotechnology Symposium. \$3,000.00 Charge my credit card: Visa MasterCard Amex Discover Diners Please bill me.

Credit Card # _____ Exp. Date: _____

Name on Credit Card _____

Signature: _____

Name: _____

Company: _____

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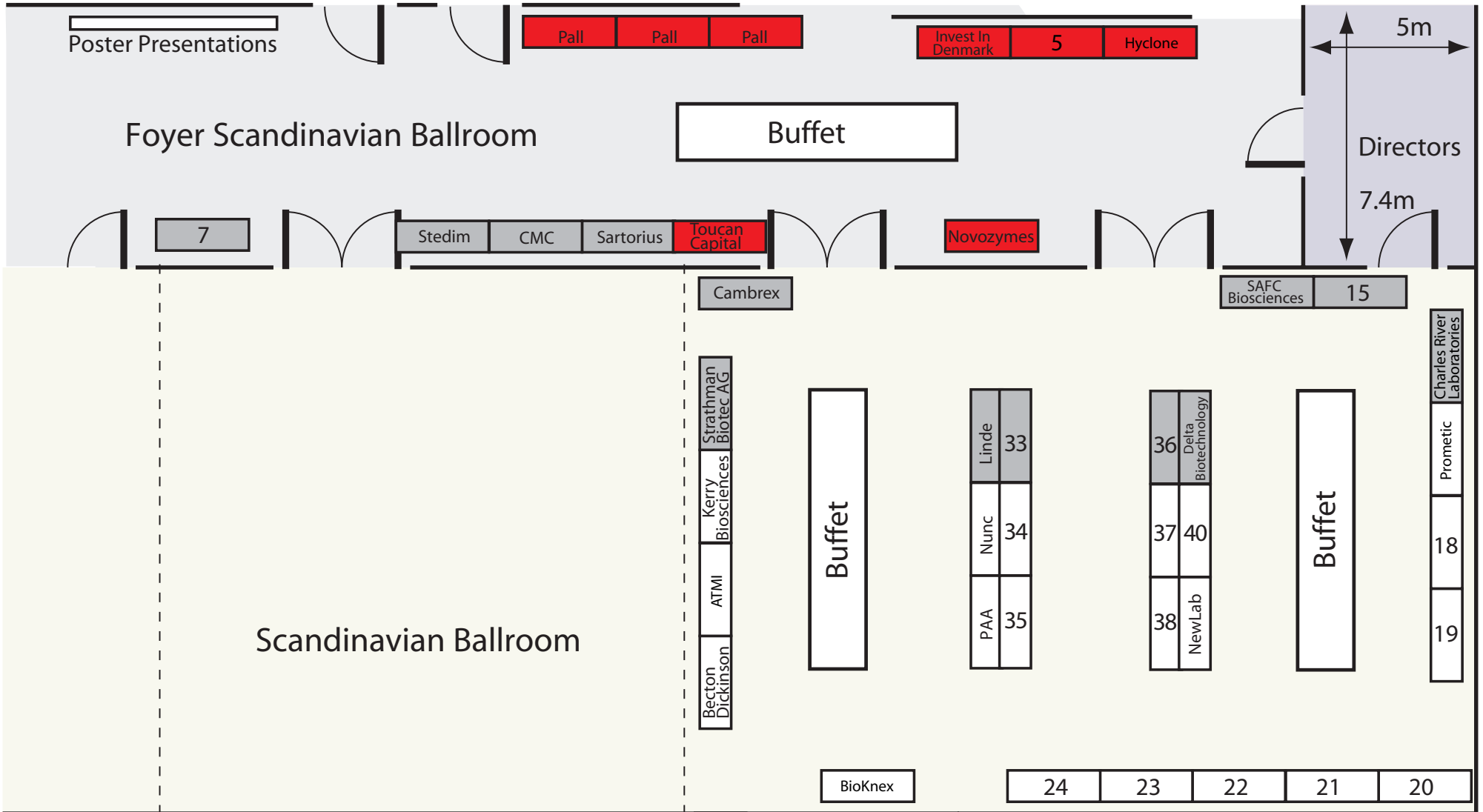
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The Sixth European Biotechnology Symposium

Radisson SAS Scandinavia Hotel Copenhagen

November 13 - 15, 2005



Shaded booths are reserved for sponsors.
 Red booths have already been reserved.

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EXHIBITION STAND SELECTION***FLOORPLAN**

Please indicate your first, second and third choice of exhibit stand. Every effort will be made to give you your choices in order of preference, depending on availability. Highest level sponsorships will have earliest selection.

First choice: _____ 2nd: _____ 3rd: _____

Exhibitor / Sponsor Company: _____

Contact at Company: _____

Contact Email Address: _____

Contact Telephone: _____

Please fax back this form indicating your choices to: + 914-740-2105. You will then receive confirmation of your stand number.

*Sponsors of Diamond Level or more can choose stands in the red area or anywhere else on the floorplan.

*Sponsors of Silver Level or more can choose one stand in the shaded area on the floorplan.

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PROGRAM GUIDE ADVERTISING RATES

FULL PAGE (267mm x 197 mm)

HALF PAGE (127mm x 197mm)

B/W \$1000
 2 colour \$1550
 2 colour matched \$1650
 4 colour \$1800

B/W \$650
 2 colour \$1200
 2 colour matched \$1300
 4 colour \$1450

SPECIAL POSITIONS (Full pages only)

Cover 2 \$2500 (available in 4 colour only)
 Cover 3 \$2100 in 2 colour or \$2400 in 4 colour
 Cover 4 \$2700 (available in 4 colour only)

All rates are net and subject to acceptance by BioConferences International, Inc

Enquires / Orders: Harriet I. Matysko
 Phone: +1 914-740-2182
 Fax: +1 914-740-2105
 Email: hmatysko@bioconferences.com

Copy Deadline: September 5th

FAX BACK FORM TO: +1 914-740-2105

Please reserve space in the 6th European Biotechnology Symposium programme guide, as follows:

SIZE Full Page Half Page Cover 2 Cover 3 Cover 4
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